



## **REQUEST FOR PROPOSALS #2022-06 Medical Disposables**

Addendum No. 4  
Tuesday, May 31, 2022

### **NOTICE TO ALL POTENTIAL RESPONDENTS**

The Request for Proposals (RFP) is modified as set forth in this Addendum.

The original RFP documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the RFP.

Respondent shall take this Addendum into consideration when preparing and submitting its Proposal.

### **QUESTIONS AND ANSWERS**

#### **Item 1:**

Are you able to provide the current manufacturer and part # they are using for each product on the pricing submission form?

#### **Answer:**

Current manufacture and part # information have not been provided. Please ensure that all proposed manufacture and parts are in accordance with Provincial Equipment Standards for Ontario Ambulance Services

#### **Item 2:**

Are you able to provide the address for the certificate of insurance?

#### **Answer:**

The addresses will be as follows:

- DTSSAB at 61 5th St, Englehart, ON
- Cochrane DSSAB at 500 Algonquin Blvd E, Timmins, ON
- DNSSAB at 1715 Seymour St, North Bay, ON
- MSDSB at 347 Second Ave, Espanola, ON

#### **Item 3:**

May we please get an extension to the closing date?

#### **Answer:**

Yes – DNSSAB has agreed to extend the closing date to **17-June-2022 at 1:00 pm.**

#### **Item 4:**

Are the bidders required to be an authorized dealers by the manufacturer to market/provide products in Canada? For medical devices this is important if there are recalls, tracking lot numbers & expiry dates of the product.

#### **Answer:**

Yes - the distributor must be authorized by the manufacturer and government agencies.

#### **Item 5:**

The bid is for a three term, this hinders the distributor to provide the best cost today as a forecast is needed for three years. The costs of raw materials constantly increasing and manufactures are hesitant to provide future costs. Is it possible to have the bid a one-year term so bidders can provide best costs as it is difficult to predict future costs, otherwise you are paying a high fixed cost today because of an anticipated future cost prediction.



**Answer:**

DNSSAB has amended its pricing submission form to include yearly increase percentages (%). Please see and use RFP 2022-06 - Stage V - Submission Form – UPDATED and the updated Appendix K and Appendix L (for formula changes) which are attached to this Addendum #4

**Item 6:**

Will it be possible to price items for the 2nd year and 3rd year at max percentage increase? This will allow the distributors/suppliers to offer competitive pricing on the items for the 1st year and the rest of the terms for the 2nd year as well as the 3rd year.

**Answer:**

Yes – DNSSAB has amended its pricing submission form to include yearly increase percentages (%). Please see and use RFP 2022-06 - Stage V - Submission Form – UPDATED and the updated Appendix K and Appendix L (for formula changes) which are attached to this Addendum #4.

**Item 7:**

Can you please provide more clarity on the items requested, or current part numbers used? i.e. what length scissors? What size pressure dressing? What size Pink tape? What level surgical masks? Pressure infuser 500ml or 1000ml? these are just a few examples.

**Answer:**

Paramedic Sheers (standard size); Pressure Dressing (as set out in Standard); Pink Tape (1”); Surgical Masks L4; and Pressure Infusers (1,000ml). If more is required, please feel free to send more information request.

**Item 8:**

Is the district looking to award this bid to one supplier, or will it be awarded line by line?

**Answer:**

The preference is to have one (1) vendor who will receive the entire contract. If a vendor is unable to provide any products, they should identify that in their submission.

**Item 8:**

The contract is initially for a 3 year term. Are you allowing price adjustments at any point over that time, considering the price fluctuations being experienced in all markets ie, (gasoline, groceries)?

**Answer:**

Yes – DNSSAB has amended its pricing submission form to include yearly increase percentages (%). Please see and use RFP 2022-06 - Stage V - Submission Form – UPDATED and the updated Appendix K and Appendix L (for formula changes) which are attached to this Addendum #4.



**UPDATED**

**APPENDIX K: STAGE V - PRICING SUBMISSION FORM**

Provide line item pricing for each product (with both a listed and proposed price included) that is easily understandable (i.e., \$1.00 for 10 Markers), complete and inclusive (i.e., administrative and delivery costs are to be included in the proposed price), and honoured throughout the contract term (no annual price increases). All costs must be in Canadian dollars with H.S.T. excluded. Please see APPENDIX L: STAGE V - EVALUATION FORM for the evaluation form being used to assess your responses

ITEM (Materials to be Provided)	QUANTITY (per unit)	LISTED (unit price)	PROPOSED (unit price)
1 CC Syringe			
10 drop IV set with Luer-Lock ports			
10 ml saline pre-filled syringes with luer lock end			
1000 ml Normal Saline Sterile IV Bag			
1000 ml Pressure Infuser			
250 ml Normal Saline Sterile IV Bag			
3M Barrier Film Cavillion Wipes			
3M N95 Variety of Sizes			
500 ml Normal Saline Sterile IV Bag			
Abdominal Pad Dressing			
Adjustable Adult Cervical Collar			
Adjustable Paediatric Cervical Collar			
Adult Non-rebreather			
Airway Lubricant Individual Package			
Alcohol Swabs			
Ampoule Crackers			
Arterial Tourniquet			
Asherman Chest Seal			
B Magellan Safety Needle 25 G X 5/8in			
Band-aids			
Barrierbac Filter			
Bed Pan			
Black Markers			
Blanket: Silver Rescue			
Blanket: Yellow Emergency			
Blunt Fill Needle 18G X 1.5"			
Bouffant Caps			
Broselow Tape			
Buretrol			
Burn Kit			
BVM: Adult			
BVM: MDI Adapter			
BVM: Pediatric			
Cervical Collar: Adult (adjustable)			
Cervical Collar: Paed (adjustable)			
Cold Packs			
Cooks I.O 16 ga and 18 ga			
Cuffed ETT tubes: size 6			
Cuffed ETT tubes: size 7, 7.5, 8, 8.5			
Cuffed ETT tubes: size 6.5			
Cuffed ETT tubes: sizes 3, 3.5, 4, 4.5, 5, 5.5			
Dial-a-flow			
Disposable Adult Bag Valve Mask Set (including oxygen hose)			
Disposable Bed Pan			
Disposable Cold Packs			
Disposable CPAP System - Large Adult			
Disposable Face Shield			
Disposable Fluid proof Isolation Gowns: 2XL			



Disposable Fluid proof Isolation Gowns: Large			
Disposable Fluid proof Isolation Gowns: XL			
Disposable Infant Bag Valve Mask Set (inc.oxygen hose)			
Disposable Laryngoscope Blades (compatible with handles) Mac # 2			
Disposable Laryngoscope Blades (compatible with handles) Mac # 3			
Disposable Laryngoscope Blades (compatible with handles) Mac # 4			
Disposable Laryngoscope Blades (compatible with handles) Miller # 2			
Disposable Laryngoscope Blades (compatible with handles) Miller # 3			
Disposable Laryngoscope Blades (compatible with handles) Miller # 4			
Disposable Laryngoscope Blades (compatible with handles) Miller 1			
Disposable Laryngoscope Handle			
Disposable Laryngoscope Mini-handle			
Disposable Paediatric Bag Valve Mask Set (inc.oxygen hose)			
Disposable Plastic Urinal			
Disposable Positive Pressure Ventilation Mask - Infant			
Disposable Positive Pressure Ventilation Mask - Neonate			
Disposable Positive Pressure Ventilation Mask - Toddler			
Disposable Positive Pressure Ventilation Mask- Adult Large			
Disposable Positive Pressure Ventilation Mask- Adult Med			
Disposable Positive Pressure Ventilation Mask- Adult Small			
Disposable Yellow Emergency Blanket			
<b>Dressing – Primapad Sterile Non-Adhesive 3x4</b>			
Drinking Water			
Drug Ampoule Cracker			
Emesis Bag			
ETCO2 Mainstream			
ETCO2 Side Stream			
Eye Pads			
EZ IO Stabilizer			
Face Shield (Bionic W/ CL Antifog Visor, or equivalent)			
Face Shield (disposable)			
Facial Tissue			
Flo2Max – Adult			
Flo2Max - Child			
Gauze Pads 2x2			
Gauze Pads 4x4			
Glucometer			
Glucometer: HIGH Control Solution			
Glucometer: Lancets			
Glucometer: LOW Control Solution			
Glucometer: Test Strips			
Hot Pack			
Humidifier Bottle			
Hypo IV Tape (1")			
Hypo IV Tape (2")			
I.O. Catheters: 15mm, 25mm, 45mm (EZIO compatible)			
I-Gel Set: all sizes			
Intersurgical, I-View (Video Laryngoscope)			
Introcan or equivalent 16 g x 1.25 inches (safety)			
Introcan or equivalent 18 g x 1.25 inches (safety)			
Introcan or equivalent 20 g x 1.25 inches (safety)			
Introcan or equivalent 22 g x 1 inches (safety)			
Introcan or equivalent 24 g x 1.25 inches (safety)			
Introcan, or equivalent 14 g x 1.25 inches (safety)			
IV Bag Transfer Set w/Tubing			
IV Saline Lock with Luer-Lok port 6" ext.			
IV Tourniquet			



Kling			
L3 Surgical Masks for Patients			
L4 Surgical Masks for Patients			
Long Cuff Glove: Large			
Long Cuff Glove: Medium			
Long Cuff Glove: Small			
Long Cuff Glove: XL			
M Tank Regulator			
Manual BP Cuff: Adult			
Manual BP Cuff: Child			
Manual BP Cuff: XL Adult			
MCI Disaster Tags			
MCI Glow Stick: Green			
MCI Glow Stick: Orange			
MCI: Complete Kit			
MDI Adapter			
Molinar retention disk			
Nasal Airway: #26 Fr			
Nasal Airway: #30 Fr			
Nasal Airway: #34 Fr			
Nasal Atomizer			
Nasal Cannula - Adult			
Nebulizer Mask - Adult			
Nebulizer Mask - Child			
Nitrile Gloves: Large			
Nitrile Gloves: Medium			
Nitrile Gloves: Small			
Nitrile Gloves: X-Large			
Nitrile Gloves: X-Small			
O2: Adult Simple			
O2: Ambu Disposable Mask- Adult Large			
O2: Ambu Disposable Mask- Adult Medium			
O2: Ambu Disposable Mask- Adult Small			
O2: Flo2Max - Adult			
O2: Flo2Max - Child			
O2: Nasal Cannula			
O2: Nebulized Adult			
O2: Nebulized Child			
O2: Non-rebreather			
O2: Paeds Simple			
O2: Resus. Mask: Infant			
O2: Resus. Mask: Neonate			
O2: Resus. Mask: Toddler			
O2: Single Use CPAP System - Large Adult			
OB Kit			
Oral Airway: 100mm			
Oral Airway: 110mm			
Oral Airway: 40mm			
Oral Airway: 50mm			
Oral Airway: 60mm			
Oral Airway: 70mm			
Oral Airway: 80mm			
Oral Airway: 90mm			
Paeds Thomas Tube Holder			
Prep Razor			
Pressure Dressing			
Pressure Infuser			



Prochamber Valve			
Quick Splint			
Quik Clot Hemostatic 4x4 dressing			
Reflective Silver Rescue Blanket			
Safety Needle 25 G X 5/8in			
Safety Syringe 1 cc with 25G X 1" Needle			
Safety Syringe 3 cc 22G. X 1.5" Needle			
Saline 500ml Plastic Bottle			
Saline Lock with Luer-Lock port 6" ext.			
Scissors			
Secondary medication set (IV)			
Sharps Container: 1 L (Red)			
Sharps Container: Bracket for Small (Yellow)			
Sharps Container: Large (Yellow 5.4 Quart)			
Sharps Container: Large (Yellow)			
Sharps Container: Large Red 7.6 L			
Sharps Container: Small (Yellow)			
Simple face Mask: Adult			
Simple Face Mask: Paediatric			
Speed Splint			
Spinal Restraining Straps (Set of 4)			
Stethoscope			
Stylets – Adult Paeds and infant			
Suction Canister 1200cc (green lids)			
Suction Catheter: 10FR			
Suction Catheter: 14FR			
Suction Catheter: 5/6FR			
Suction Tubing			
Surgical Masks			
Syringe 10cc Luer Lock			
Syringe 1cc Luer Lock			
Syringe 3 way stopcock diverter			
Syringe 3cc Luer-Lock with Blunt Plastic Cannula			
Syringe 60cc with Luer-Lock			
Syringe Vanish-Point 1 cc 25Ga X 1" Syringe			
Syringe Vanish-Point 3 cc 22Ga. X 1.5" Syringe			
Tape: Cloth Tape (1 inch)			
Tape: Hypo Transpore (1 inch)			
Tape: Hypo Transpore (2 inches)			
Tape: Microspore (1 inch)			
Tape: Pink			
Tegaderm Dressing			
Thermometer			
Thermometer - Infrared			
Thermometer Ear Probes			
Thomas ET Holder			
Triangular Bandage			
Tyvek Boot Covers: Large			
Tyvek Boot Covers: XL			
Tyvek Boot Covers: XXL			
Tyvek Coveralls: 2X-Large			
Tyvek Coveralls: 3X-Large			
Tyvek Coveralls: Large			
Tyvek Coveralls: Medium			
Tyvek Coveralls: XL			
Urinal			
Vehicle/Portable Suction Canister 1200cc Compliant with Standards (for use in variety of vehicles/units)			



V-Vac: Cartridge			
V-Vac: Kit			
Wide-Bore Suction Tip (Blue)			
Winged Infusion Sets			
Work Gloves			
Yankeur Suction Tip			

**YEARLY PRICE INCREASES**

Year	Percentage (%)
Year 2	
Year 3	
Optional (Year 4)	
Optional (Year 5)	

**Completed by:**

\_\_\_\_\_  
Company and/or Corporate Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title



**UPDATED**

**APPENDIX L: STAGE V - EVALUATION FORM**

**FORMULA**

**RFP Price Evaluator Formula:**

Step 1: Each Items' Proposed (Unit Price) \* Each Items' 2021 Usage\* = **Year 1 Pricing**

Step 2: **Year 1 Pricing + (Year 1 Pricing \* % for Year 2 Increase) = Year 2 Pricing**

Step 3: **Year 2 Pricing + (Year 2 Pricing \* % for Year 3 Increase) = Year 3 Pricing**

Step 4: **Year 3 Pricing + (Year 3 Pricing \* % for Year 4 Increase) = Year 4 Pricing**

Step 5: **Year 4 Pricing + (Year 4 Pricing \* % for Year 5 Increase) = Year 5 Pricing**

Step 6: **Year 1 Pricing + Year 2 Pricing + Year 3 Pricing + Year 4 Pricing + Year 5 Pricing = RFP Price Evaluator**

\*items with a NA value in 2021 will be given a value of 100 for Stage V evaluation.

**EVALUATION**

**SCORING LEGEND**

Points	Name	Definition
100	Lowest	Lowest RFP Price Evaluator.
75	Low	1 to 10% higher than the lowest RFP Price Evaluator amount
50	Average	11% to 20% higher than the lowest RFP Price Evaluator amount
25	High	21% to 30% higher than the lowest RFP Price Evaluator amount
0	Highest	31%+ higher than the lowest RFP Price Evaluator amount

**SCORE**

Pricing Score	Proponent's RFP Price Evaluator	Lowest RFP Price Evaluator	% (from Lowest RFP Price Evaluator Amount)	Proponent's Points

**DECISION**

Proposal should be considered for Stage VI (Proponent's **RFP Price Evaluator** is the lowest or no more than 20% higher than the lowest RFP Price Evaluator Amount)

Proposal should not receive any further consideration (Proponent's **RFP Price Evaluator** is 21% or greater than the lowest RFP Price Evaluator amount)

Proposal needs clarification (see below)

**Details of Clarification Request/Question**

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**POST-CLARIFICATION QUESTION**

Revised Proponent's Points	Total Points	%

Proposal should be considered for Stage VI (Proponent's **RFP Price Evaluator** is the lowest or no more than 20% higher than the lowest RFP Price Evaluator Amount)

Proposal should not receive any further consideration (Proponent's **RFP Price Evaluator** is 21% or greater than the lowest RFP Price Evaluator amount)

**EVALUATED BY:**

\_\_\_\_\_  
Name

\_\_\_\_\_  
Date

**End of Addendum #4**